



CLIENT SUCCESS: **E-BIZ APPS**

Turnkey Implementation & Upgrade of Oracle E-Biz Suite

Industry: Manufacturing Major **Annual Revenue:** 2.8 Billion **Location:** Fairfield, NJ
Project duration: 16 Months

› **Overview of IntraEdge**

IntraEdge is a focused and experienced IT consulting partner for industry leaders. Our core competencies include e-Business solutions, enterprise applications, business intelligence, application development, Quality services, system integration and mobility computing. IntraEdge consultants have in-depth knowledge and experience on Oracle and SAP ERP implementation.

› **Client Summary**

The client is a manufacturing firm with company headquarters in Japan. It is a diversified office automation equipment and electronics provider with sales in excess of 2.8 billion

Business Need

- Create infrastructure that can support international markets.
- More functionality needed on the latest version of applications.
- Implementation of own i-Store for needed growth and cost savings.
- Implementation of Service contracts

Challenge

- As h/w and s/w costs had been incurred, to make the implementation a success was critical.
- There was a need to integrate between financials and logistics system -----historically, interfacing these two systems was time consuming and costly to manage.

Solution

IntraEdge consultants proposed a region-wise phased approach for implementation. IntraEdge consultants reviewed hardware and software infrastructure areas needed for the ERP implementation. We proposed a slow implementation approach to ensure that users had adequate time to try out different scenarios before freezing the module build solutions. The implementation progressed at the pace of the users. IntraEdge consultants harnessed the flexibility of Oracle applications to adapt the system to existing business processes and reorganize processes to leverage the best practices supported by Oracle E-Business Suite.

Impact

- Enabled the company to monitor orders- from origination through delivery with Implementation of Order management
- User confidence restored after implementing GL, AP and AR simultaneously.
- Improved communication between departments and gained the ability to track processes through every department